



SAAD
ENERGY FZC

BUSINESS PROFILE | 2024

SAAD ENERGY FZC

WHO WE ARE

We are an energy trading company that operates at the heart of the global energy system.

Our core purpose is to facilitate the responsible trading of traditional fossil fuels, transitional energy sources, and renewable energy.

Leveraging a culture of entrepreneurship, bolstered by years of hands-on experience and a robust global presence, we are adept at meeting the diverse and evolving energy needs of our valued customer base on a daily basis.



WHO WE ARE

Our unwavering commitment is anchored in prioritizing enduring relationships over short-term gains.

We ardently support our partners and customers with a steadfast dedication to integrity and reliability, aiming for sustained growth and evolution in all our endeavors.



OUR MISSION

As a Global Energy Trader, we are dedicated to the meticulous and ethical trading of various fuel and energy products across international markets, ensuring responsible and sustainable practices on a global scale.



OUR BUSINESS

We establish strong relationships with suppliers and customers to trade fuel and other energy products efficiently and safely.

We prioritize establishing and nurturing long-term relationships with our suppliers and customers to bring added value across the entire energy supply chain. Our responsible energy trading activities are integral to supporting and strengthening the global energy system.



Our trading business is driven by a steadfast commitment to procuring, transporting, storing, and selling crude oil and its derivatives, as well as transition fuels such as liquefied petroleum gas (LPG) and biofuels. Our global reach allows us to deliver these vital products to end users worldwide.



Our company ensures the reliable and efficient delivery of the appropriate energy products to our customers, whether through spot purchases or long-term contracts. This allows us to tailor our approach to best meet the unique needs of each customer while maintaining our commitment to reliability and efficiency.

OUR BUSINESS



Establishing a strategic presence across key locations, our trading offices form a robust and extensive network that links national oil organizations, major oil corporations, independent trading companies, and refineries worldwide.

This network facilitates seamless collaboration and efficient operations, allowing us to effectively meet the demands of the global oil market.

SUSTAINABILITY



SOCIAL RESPONSIBILITY

Our unwavering dedication involves creating valuable employment opportunities and championing the social and economic growth of the communities we are proud to serve. In addition to the tangible benefits derived from our business operations, we actively engage in corporate social responsibility (CSR) activities and investments to enhance communities and foster sustainable development.

A DAPTABLE STRATEGIES

Saad allows for a swift and effective response to evolving market dynamics, changing customer preferences, and shifting industry trends. By incorporating adaptable strategies, it can proactively identify and capitalize on emerging opportunities while effectively mitigating risks.

This adaptability fosters a culture of innovation and continuous improvement, enabling the company to maintain a competitive edge in the marketplace. Moreover, adaptable strategies facilitate seamless adjustments in operational processes and resource allocation, ensuring that the business remains agile and resilient in the face of uncertainty and change.





SUSTAINABILITY



ACCOUNTABILITY

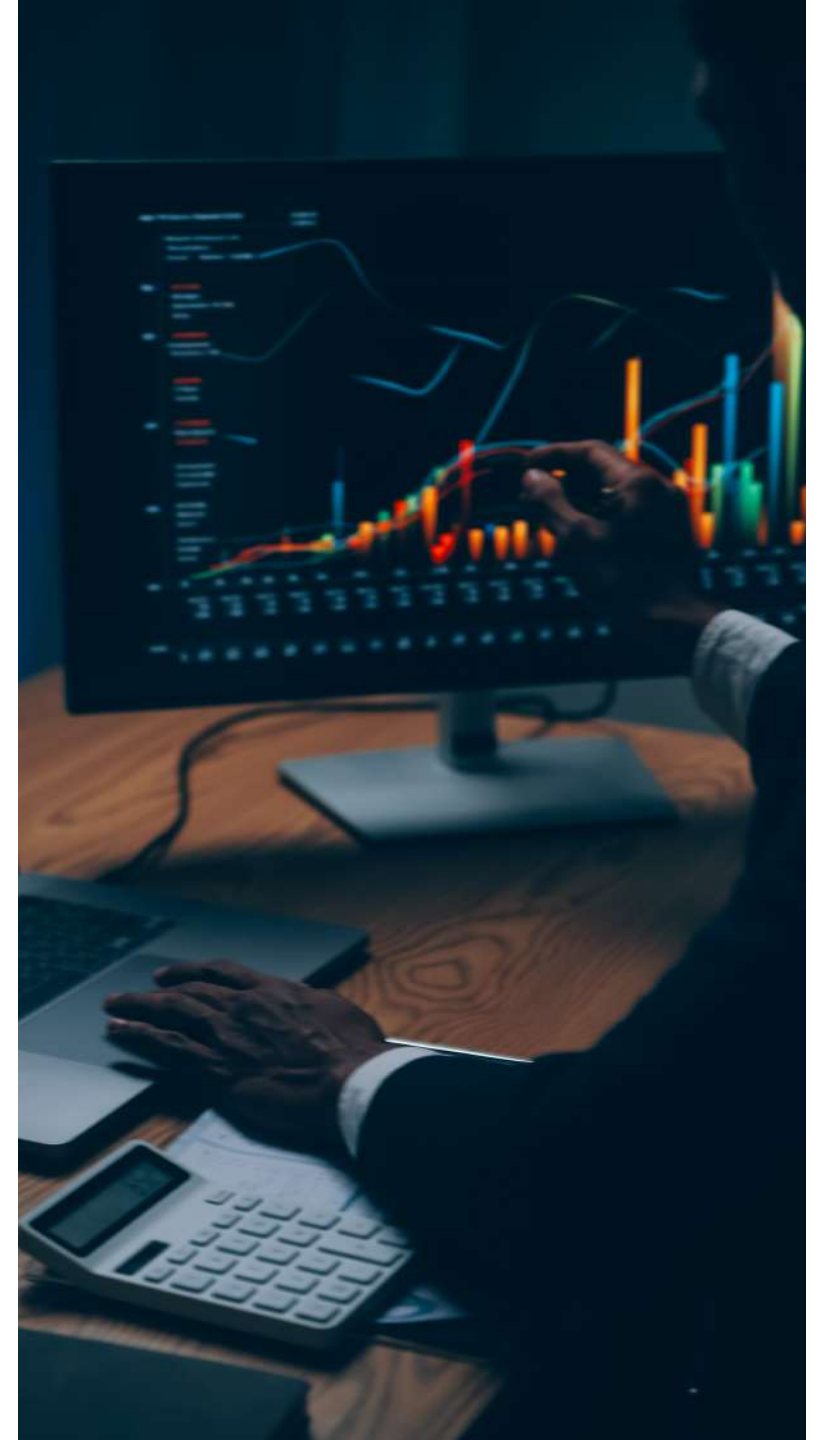
We are dedicated to promoting good governance within SAAD Energy and across our value chain to protect our business and drive sustainability. GRC committees supervise our Governance frame and it report directly to the Board, which serves as the highest decision-making authority.

Our Code of Conduct, as well as other policies and procedures, sets out our expectations for stakeholders across our value chain. We have zero tolerance for bribery, corruption, money laundering, or modern slavery and maintain a Whistle-Blowing hotline for stakeholders to report concerns.

SUSTAINABILITY

DATA-DRIVEN DECISION MAKING

We leverage data to make informed decisions, identify and capitalize on opportunities, minimize operational risks, and optimize resource allocation. This improves our financial performance and manages market competitiveness and customer satisfaction. We highly adapt to changing market dynamics and customer preferences while remaining relevant and successful in the long run.





OUR PRODUCTS

GASOLINE

Gasoline is a petroleum-derived liquid mixture formed as the main product refined from crude oil and serves as a primary fuel in multiple sectors. As a gasoline trader, SAAD Energy operates storage facilities strategically positioned to cater to a global clientele.

Our collaborations extend to major refiners, distributors, marketers, and National oil companies, allowing us to swiftly adapt to evolving market demands. Our advantageous proximity to key markets like India and China and partnerships with leading refineries give us a competitive edge.

Leveraging our wealth of expertise and cutting-edge infrastructure, we ensure punctual deliveries and top-notch products across intricate supply chains.

OUR PRODUCTS

DIESEL FUEL

ULSD D2, or Ultra-Low Sulfur Diesel Fuel (ULSD), is a type of diesel fuel that belongs to the D2 class. It is produced through a rigorous hydro-finishing process and complies with the Environmental Protection Agency's (EPA) new mandate of containing less than 15 parts per million (ppm) sulfur content.

This strict sulfur content requirement aims to reduce harmful emissions into the atmosphere and improve environmental conditions. In addition, ULSD D2 boasts a high Cetane Index of 51, which enhances fuel combustion, reduces white smoke during startup, and tends to lower emissions of nitrogen oxides (NOx) and particulate matter (PM).

ULSD D2 is particularly well-suited for use in engines with consistent load sizes and speeds. This type of diesel fuel offers a greater energy output and contributes to better overall fuel economy.

Our product range includes ULSD with different sulfur content specifications: ULSD 50 ppm, 200 PPM, Mix, EN-590/10 ppm.





OUR PRODUCTS

DIESEL 500 PPM

Our specially formulated diesel is a top-tier hydrocarbon fuel that integrates advanced additive technology to enhance power and performance and potentially reduce fuel consumption. It is tailored for use in both Direct Injection (DI) and Indirect Injection (IDI) diesel engines commonly found in various vehicles such as passenger cars, recreational vehicles, vans, trucks, marine equipment, and generator sets. Our Petroleum Diesel is crafted using sophisticated chemistry, including anti-corrosion, deposit-control, and anti-foaming agents, to elevate the fuel's overall performance.

OUR PRODUCTS

FUEL OIL

SAAD ENERGY is a provider of high-quality fuel oil for a wide range of applications. Our fuel oil products are meticulously designed to meet the heating and power generation needs of commercial, agricultural, and domestic customers in major international markets. We take pride in offering top-grade, sulfur-free fuel oils that deliver reliable and efficient performance even in the most demanding conditions.

Our product lineup includes:



OUR PRODUCTS

FUEL OIL

LIGHT FUEL OIL

Light fuel oil is a versatile option commonly used for heating homes, industrial buildings, and off-road vehicles such as harvesters, farm equipment, and vehicles used in mining and other industries. Additionally, light fuel oil is a popular choice for bunkering ships, offering a flexible and efficient energy solution for marine applications.

HEAVY FUEL OIL

Our heavy fuel oils are specifically developed to meet the industrial heating requirements of a wide range of facilities, including heating plants and greenhouses. These oils are available in different grades to cater to the unique needs of our customers, making them an ideal choice for challenging arctic conditions.

At SAAD ENERGY, We Not Only Supply Exceptional Fuel Oils but Also Offer Cost-Effective and Reliable Delivery Plans To Ensure a Seamless Experience for our Valued Customers. Our Commitment to Excellent Customer Service Has Been the Cornerstone of our Business Reputation, and We Look Forward to Continuing To Serve the Diverse Energy Needs of our Clients With Unwavering Dedication and Expertise.



OUR PRODUCTS



PETROCHEMICALS

Petrochemical products are chemical compounds derived from the refining of petroleum or the processing of natural gas. These products serve as vital raw materials in the production of a vast array of consumer and industrial goods. They encompass an extensive range of items, including plastics, fertilizers, pharmaceuticals, synthetic fibers, and various other essential materials that are integral to the functioning of numerous industries and daily life.

At SAAD, we excel in trading a wide range of high-quality petrochemical products. We deliver reliable sourcing, expert market insights, and seamless supply chain solutions to industries.

OUR PRODUCTS

LPG

Liquefied petroleum gas (LPG) is a versatile and efficient source of energy that consists mainly of propane and butane.

It is a flammable hydrocarbon gas used widely for heating, cooking, and as a fuel for certain vehicles. LPG is stored under pressure as a liquid, but upon release, it vaporizes into a gas. At SAAD, our specialization lies in the trading of LPG, where we ensure the delivery of reliable supply chains, prioritize safety,

and promote energy efficiency for a sustainable future.



OUR PRODUCTS



NAPHTHA

Naphtha is a complex mixture of hydrocarbons that is produced through crude oil refining or natural gas condensation.

It is a flammable liquid with a high volatility and is commonly used in various industrial processes.

Naphtha serves as a feedstock for petrochemical production, where it is used in the manufacturing of plastics, synthetic rubber, and other chemicals. Its versatility and relatively high energy content also make it suitable for use as a fuel in certain applications. Additionally, naphtha is valued for its properties as a solvent in industries such as coatings, cleaning, and extraction processes.

"Experience the pinnacle of naphtha trading – connecting global markets, streamlining supply chains, and delivering top-quality, adaptable hydrocarbons for industrial and energy needs. Your unwavering partner in the naphtha market."

OUR SERVICES & CAPABILITIES



RELIABLE SOURCING

We, as experienced traders, meticulously source our products directly from refineries. Our well-honed process entails acquiring oil from regional producers and securely delivering it to refiners and end-users. Maintaining an unbroken, reliable flow of oil is our foremost priority.

At SAAD Energy, we pride ourselves on our thorough grasp of regional market trends and our adeptness at efficiently delivering energy to our valued customers.

OUR SERVICES & CAPABILITIES



PHYSICAL TRADING

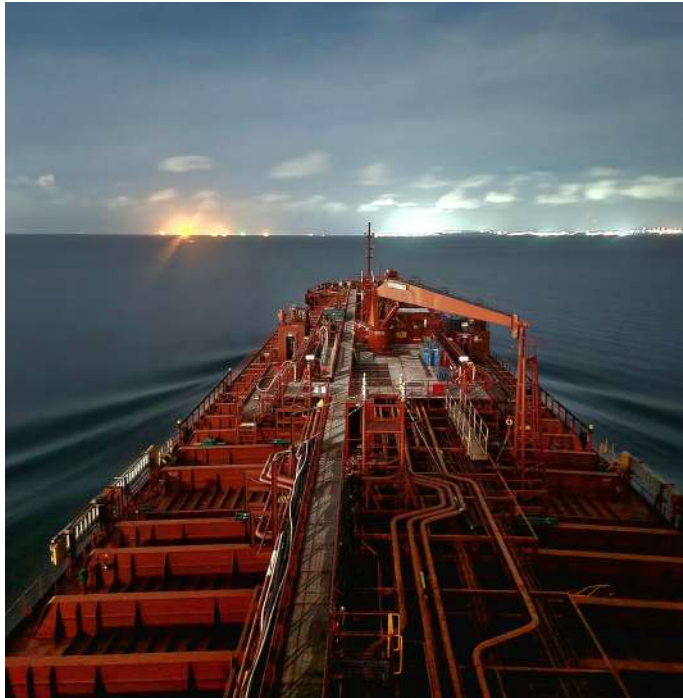
SAAD Energy operates as a global player in the trading of petroleum products and petrochemicals, engaging in both regional and worldwide trade.

Our core business revolves around the physical supply of petroleum products to a well-established network of partners.

This key aspect of our operations is carried out by a seasoned team of oil and gas executives and traders who hold extensive industry experience and expertise.

Our trading activities span across the entire spectrum of petroleum products, and we possess the capability to handle bulk supply transactions for a wide range of petrochemicals.

OUR SERVICES & CAPABILITIES



FREIGHT & TRANSPORT SOLUTIONS

The Oil Trading Business Relies Heavily on Efficient Logistics for Successful Operations. At SAAD, We Understand the Importance of Reliable Physical Supply and Streamlined Marine Logistics. Our Dedicated Logistics Team Ensures Excellence in Operations and Efficiency, Whether Through Direct Partnerships or Charter Arrangements, Even When Supplying Into Some of the World's Busiest Ports. We Prioritize Maintaining High Standards Throughout the Entire Supply Chain Process To Meet the Demands of our Clients in an Ever-Changing Market.

OUR SERVICES & CAPABILITIES

PROJECTS & INVESTMENTS

SAAD ENERGY is committed to enhancing its presence across the supply chain to provide its partners with increasingly efficient and effective energy solutions.



In alignment with this goal, the company intends to engage in a range of new projects within the energy infrastructure domain.



The key areas of investment focus include the development of oil terminals and pipelines, which are crucial components of the company's strategic growth initiatives.

OUR SERVICES & CAPABILITIES

WHOLESALE MARKET ACCESS

GLOBAL LOGISTICS

TERMINAL OPERATIONS



DEVELOPING STRATEGY

Develop Company expertise in Gas oil D2, Gasoline, crude oil, and LPG. Through building strong relationships with reputable suppliers of oil products and refineries regionally and globally.

Strive to the high commitment to ensuring the safe and dependable Supply and delivery of high-quality products and services to our diverse customer base across the globe.

providing high-quality logistical support on the broadest scale, through which supply chains are monitored from shipment to unloading and comply with the overall mechanisms, including specifications and quality inspections.





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THANK YOU



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